

"BELGRANO"
COVER PAPER

Supplied in Forget-me-Not,
Lavender, Apple Green and
Marigold, and in three sizes—
40 lb. Medium, 50 lb. Royal,
60 lb. Double Crown. (All
480 sheets flat.)

Price **2½d.** per lb.
Five Ream lots **2½d.** per lb.
Sample sheets on application.

R. T. Tanner & Co., Ltd.
Dorset St., Salisbury Square,
LONDON, E.C.

Tanner's
Trade Circular
To Printers and
Stationers

NOVEMBER, 1910

R. T. TANNER & Co., Ltd.
Salisbury Square
LONDON, E.C.

"CECIL"
 CAMBRIC SURFACE
COVER PAPERS
 FOR HIGH-CLASS WORK.



Supplied in the following colours—

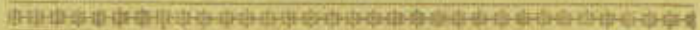
SEAGULL,
 LAVENDER LEAF
 CAMEL,
 FURZE,
 MOLE,
 SIENNA, FROG GREEN,
 STORM GREY, CARDINAL,
 CHINCHILLA, IVORY,
 MYRTLE, MULBERRY,
 CHOCOLATE, FAWN,
 MONKEY,
 PEARL,
 MISTLETOE,
 PRUSSIAN BLUE.

The Cover of this issue is printed on Fawn.

Stocked in 70 lbs. Royal (480 sheets).

Can be supplied in 40 lbs. and 55 lbs. Medium,
 60 lbs. and 80 lbs. Double Crown and 50 lbs. Royal.

Price **4 $\frac{1}{2}$** d. per lb.



R. T. TANNER & Co., Ltd.,
 Dorset Street, Salisbury Square,
 LONDON, E.C.

Tanner's Trade Circular
 FOR PRINTERS & STATIONERS

Published by

R. T. TANNER & Co., Ltd.

Dorset Street, Salisbury Square,
 London, E.C. 39 & 40 Hutton Street, and
 40, 41, 42 Primrose Hill,
 Whitefriars, London, E.C. And at PARIS and BUENOS AIRES.

Telephone: 6262 Holborn (3 Lines).
 Telegrams: Tanner, London.
 Cables: A.B.C. 5th Edition,
 Western Union and A I Code.

Exclusive Trade Circulation.

Vol. V., No. 11. NOVEMBER, 1910.

Gratis and
 Post Free.

OUR NEW PREMISES.

WE feel sure our readers will be interested to hear that we have taken over the large warehouse adjoining our present premises in Dorset Street. For many years they were the headquarters of the *St. James' Gazette*, but the building is being entirely altered to suit our requirements. The basement will be devoted to store rooms. The Sales Department and General Office will be transferred to the ground floor. On the first floor there will be the offices of the Directors, the Counting House, Waiting Rooms and Buying Departments, whilst the top floor, which is lighted from the roof, will be utilised especially for Dry Mounting. Special large machines are being erected in this room so that we shall have every facility for undertaking orders of any size, and have sufficient accommodation to execute them quickly. The whole of the old building will then be used as warehouses, which will allow us to keep a more representative stock than has been possible before. Taking everything into consideration we think the step we have taken will enable us in the future to accommodate ourselves to our customers' requirements even more than we have been able to do in the past.

THE "REMBRANDT" CARD EASELS.*(ENTERED AT STATIONER'S HALL.)*

SIZE A.—This little Card Rest is of service to every Stationer for showing Birthday, Christmas, Photographic and other Cards in the Window or on the counter.

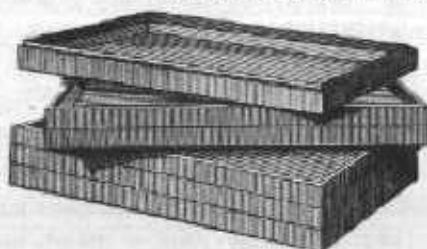
- 1.—Black Metal, 8/- per gross.
- 2.—Polished Brass, 24/- per gross.

SIZE B.—In style similar to foregoing Easel, but much stronger and larger, with a tongue at back to afford additional support when the Rest is used for showing Books, Framed Goods, &c., of heavier weight.

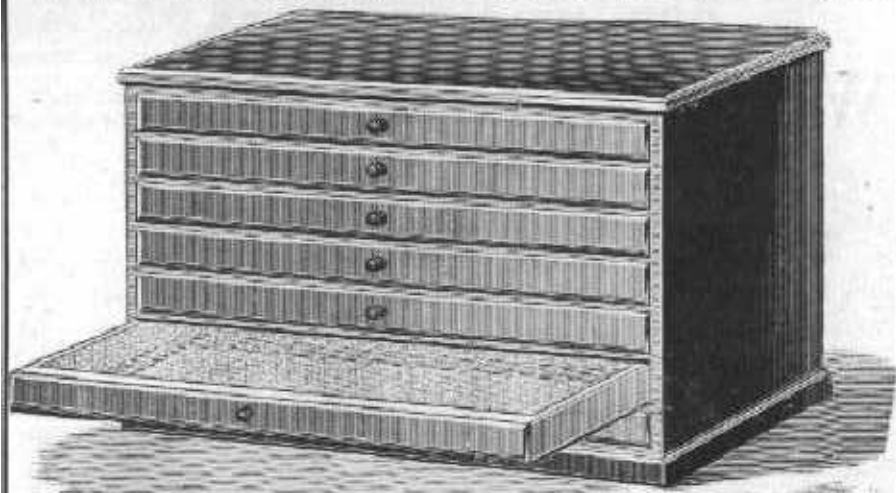
OTHER SIZES ALSO IN STOCK. *Black Metal, 16/- per gross.*

NEST OF CARD TRAYS.

With these Trays a whole stock of Cards can be displayed on the counter and put away again without handling the Cards.



- No. 57—
Six Trays 19 X 11 X 1
Price, 8/6 per set.
- No. 58—
Four Trays 19 X 11 X 1
Price, 5/6 per set.
- No. 59—
Six Trays, large size 24 X 14 X 2 1/2
Price, 15/- per set.

STOCK CABINET (No. 4) For PURSES, PRAYER BOOKS, &c.

Neatly made of dark stained and polished wood, 7 drawers, each lined with fleecy wool, to prevent leather goods from rubbing. Size 20 1/2 X 12 X 13, price 19/0 each.

MARLBOROUGH, GOULD & Co., Ltd.
Wholesale Manufacturers and Paper Dealers,
52 Old Bailey, LONDON, E.C.

OUR MONTHLY REVIEW

The edges of this issue of our Circular have been deckled in our own Factory. For some time now we have undertaken trade work of this description, and, having the best machinery and plant for the purpose, we are in a position to do it at strictly competitive prices. For cards, folders, programmes, catalogues, etc., it cannot be denied that deckling gives a finish which is much admired. If, therefore, any of our friends are requiring any of this work done, we shall at all times be pleased to submit prices.

* * *

Deckling

We are now in the height of the season for Concerts and Entertainments of every description. The result is that we are having a large demand made upon us for fancy cards of every description.

Fancy Cards.

We have a large variety of special designs in this direction which are appreciated by our customers both in London and in the Provinces. It is impossible to mention these all in detail, but we would like to draw our readers' special attention to the "Salisbury" Embossed Blanks, supplied in eight distinct designs. The No. 1091 card with fly, has a plate mark on the first page and gold deckled edge; it is supplied in four art shades. The No. 1065 and 1079 Embossed Blanks have deckled edge and fly, the designs being embossed, without colour. The "Scrivia" Embossed Blanks have a tint around the embossing to harmonise with the tint of the paper. These have been immensely popular since their introduction. The 445 to 447 pattern is smaller than the preceding Blanks, and carries a neat embossed design on a very delicate tint. In cards, the 1064 series is certain to have a wide popularity; the floral design is carried in the left hand corner, round a plate mark, a remark which also applies to the 591 and 592 series. These are stocked in a wide range of colours, and in several shapes and sizes. The 570 series, with fly, have a more pronounced tint surrounding the embossed design, as have the 580 and 590 series. The 555 series carry a figure design, the 556, 1085 and 594 series have a floral pattern, while the 560 and 561 series have a conventional design.

AN IMPORTANT INNOVATION
WHICH APPEALS
TO ALL PRINTERS

The Possibilities and Advantages of

Dry Mounting
ARE KNOWN TO ALL

Hitherto, the question of price has been the stumbling-block to enable this process to be effectively applied to the requirements of the modern printer.

**THIS DIFFICULTY HAS
NOW BEEN OVERCOME**

With the result that prints may be dry mounted nearly as cheaply as with paste mountant. ❀ ❀

WRITE FOR SAMPLE and
FULLER PARTICULARS of the PROCESS.

R. T. TANNER & Co. Ltd.

Dorset Street, Salisbury Square,

LONDON, E.C.

surrounding the cards. The 282 tinted correspondence and large cards have decked edge and are supplied in a variety of colours. A similar card is the 1053 series, but the edge is of a different pattern to the preceding series. In plain cards with round corners there are the 565, 260 and 1086 series, the latter having gilt edges. In white cards we stock about twenty distinct patterns suitable for all classes of work, so that it will be seen that we have a wide range of fancy cards to select from. We shall be pleased to send sample book to any of our readers who have not yet received a copy.



MR. ARMISTEAD, of Messrs. T. Owen & Co., Ltd., says that paper pulp arriving at the works at 12 o'clock noon, can be converted into paper, printed, and sold in the streets as evening papers the same afternoon. This is certainly a hustle with a vengeance, but anything appears possible nowadays.

* * *

At last the air has been conquered, and it does not appear to be a far cry to the time when we shall receive our morning paper by aeroplane or other flying machine. Already they must be classed in the category of gifts, the *Morning Post* having presented an airship, on the Lebaudy principle, to the British Army.

* * *

Professor W. Herzberg, head of the Government Paper Testing Institute, of Berlin, has produced a liquid by the use of which wood pulp paper may be indefinitely preserved. According to the *Sales and Wants Advertiser*, the success of the new treatment, which involves dipping the sheets to be preserved in a chemical solution, is said to be very surprising. Sheets which before were rotting and about to fall to pieces, can be handled readily, and acquire a parchment-like firmness. If, after an interval of several decades, it should be found necessary to repeat immersion in the solution, this will not damage the paper, and it would seem that in this way published matter might be preserved for centuries.

FOR
TRADE DINNERS

OR SOCIAL GATHERINGS OF EVERY KIND

'SALON' LIMELIGHT
CINEMATOGRAPH EXHIBITIONS

ON NON-INFLAMMABLE FILM.

Absolutely free from danger, and not subject to Restriction Conditions. The Pictures are the Pick of the World's Market. Everything supplied, and only experienced operators employed.

AMUSING, EDUCATIVE AND FREE FROM VULGARITY.

Can be given in any ordinary size room or any Hall.

For one hour's show **£1 - 1 - 0** and actual travelling expenses. Price to any district on application.

THE ACME OF PERFECTION IN CINEMATOGRAPH PROJECTION.
EVERYTHING ON THE MOST MODERN LINES.

THE SALON FILM CO.

Grams—
"Kinefilm, London."

62 STRAND, W.C.

Phone—
6516 Central.

Valuations.

MR. FRANK G. BOWEN

IS PREPARED TO UNDERTAKE VALUATIONS AND
SUPPLY INVENTORIES FOR ALL PURPOSES—
PROBATE, TRANSFER AND RE-INSTATEMENT.

FOR

FIRE INSURANCE RISKS

IT IS VERY NECESSARY FOR THE ASSURED TO
HAVE A PROPERLY ATTESTED INVENTORY,
WITH A VIEW TO SAVING TROUBLE, LOSS, AND
OFTEN GREAT EXPENSE.

AUCTION ROOMS AND OFFICES:

62a ALDERSGATE ST., & HARE COURT,
LONDON, E.C.

TELEPHONE: 1861 CENTRAL.

We regret that owing to ill-health, Sir George Wyatt Truscott, late Lord Mayor of London, has been compelled to refuse the Mayoralty of Hastings. He has been ordered six months' complete rest.

* * *

The late Mr. Edward Linley Sambourne left estate valued at £15,800. His great collection of photographs, which he used largely in his work, he has left to his colleague and successor as cartoonist on *Punch*, Mr. Bernard Partridge. The will of Mr. N. F. Harrison, chairman of Messrs. Thomas and Sons, Maiden Lane, E.C., shows an estate valued at £26,626, with net personalty of £23,541; that of Mr. J. Craig, of the Moffatt Paper Mills, at £77,162; and that of Mr. A. Masey, editor of the *Outlook*, at £3,433.

* * *

The schemes for up-to-date advertising by some well-known firms appear to have no limit. One of the smartest ideas we have heard of for some time was the offer to supply the whole of the census papers free of charge, on condition that an advertisement should appear on the back of the papers. Several attempts have been made at one time or another to secure Government help in advertising. One firm offered £75,000 per annum if the Post Office would deface all stamps with a mark carrying an advertisement. Another firm made a similar offer in regard to the back of postal orders. Needless to say, such offers, however savoury they may be, must be declined.

* * *

Those of our readers who have an annual trade dinner should consider the announcement in this issue of the Salon Film Co. For one guinea they give an hour's cinematograph exhibition on the most modern lines. The films are non-inflammable, so that there is no danger from fire, and the pictures are well selected to suit

SEND A POSTCARD FOR BLOTTER WHICH WILL BE POSTED TO YOU EVERY MONTH



LITHO PRINTING
FOR THE
TRADE

UP TO DATE
PLANT
MODERN METHODS

PHONE
HOLBORN 381

WIRE
"LITHO, LONDON"

Engraving
Copper-Plate Printing &c

TOM BROAD.
76 78, Clerkenwell Rd LONDON E.C.

One of the Best
Engraving Offices in London.

H. SILVERLOCK

Amalgamated with
Suttley & Silverlock,
Ltd.

**Blackfriars Road,
LONDON, S.E.**

TELEPHONE (3 lines) "3474 HOP."

Electrotyping and Stereotyping

By the most up-to-date plant
and the most efficient staff.

OUR SPECIALITY.

The fullest satisfaction to the customer and prompt delivery. Our Express Cycle Carriers will collect and deliver the work. All classes of work undertaken and personal attention given to all orders.

DON'T FORGET

That our Foundry is at the service of every modern and up-to-date printer.

each individual requirement. Full particulars may be had from 62, Strand, W.C.

"Ready for business with you" is the latest advertisement emanating from Mr. Tom Broad, 76/78 Clerkenwell Road, E.C. It is in the form of a post card showing an excellent photograph of Mr. Broad sat at his desk with pen in hand, and just on the point of saying the above phrase.

The London County Council Printing Classes are again in full swing, and from what we hear they are better patronised than ever before in their history. At the Aldenham Institute, an afternoon class has been opened for apprentices, and if this is successful we understand the scheme will be enlarged. The advantages of technical education in such a trade as printing cannot be over-estimated—there is so much to be known, and the ramifications of the trade are so great, that one cannot learn too much to keep pace with modern requirements. There is always one advantage to the student, and that is, if he is assiduous in his studies he will soon bring himself to the fore with his employer.

At the unveiling of a tablet to commemorate the endowment of a home, at the Printers' Almshouses, Wood Green, by Mr. Peter Keary, on behalf of the Printing and Allied Trades' Charity Sports Committee, Mr. J. Thompson made an earnest plea on behalf of the Almshouses Fund. This has shown a deficit for many years, with the result that to-day £7,000 is needed. Mr. Thompson stated that by a gift of three hundred guineas a home can be endowed permanently, and the generous act of the donor is perpetuated by a tablet. The Committee hope that this very deserving Fund will appeal to the members of the craft, and that subscriptions will be forthcoming so as to relieve the Executive of any anxiety.

FOR THE TRADE

Envelope making (special sizes and qualities).
Black Bordering. Relief Stamping.
Edge Gumming and Receipts.

Send for quotations and Samples.

Telephone:
Holborn 762.

T. J. PARKINS,

45 & 45 St. John Street,
West Smithfield.

COLOR & GENERAL PRINTING FOR THE TRADE.

CHROMO ALMANACS.

Cheap, Choice and Charming.

Sample Set to take orders with 5/6, allowed off £5 order or if the Samples be returned in good condition.

CARD CALENDARS.

(American style).

Smart, Up-to-date and Attractive. Send for Sample Book.

LITHOGRAPHED POSTERS.

In One Sheet. 62×42ins.

By Experienced Designers and Printers.

LOW PRICES. GOOD WORK. PROMPT DELIVERY.
ESTIMATES FREE.

ADVERTISING FIXTURE SHEETS.

For Cricket and other Clubs.

A Splendid Range of Designs Lithographed in Gold and Colors.
Illustrated List on application.

PICTORIAL POST CARDS.

From your own Photographs.

Low Prices and Quick Delivery.

Send for Samples and state requirements.

AN INDEX to a few of the things in which we can assist you. Your enquiries are invited for samples, estimates and other information for these or similar items.

Designing, Drawing on Stone or Aluminium or Zinc Plates, Transfer Writing, etc.; Labels for Canned Fruits and Provisions; General Lithography; Letterpress Posters; Advertising Transparencies (self-adhesive); Line, Half-Tone and Tri-Color Blocks; Three-Color Printing; Photo Lithography; Pocket Calendars; Leaflets and Date Blocks; Perpetual Daily Date Cards with Rims; Award Certificates (floral and ornamental); Zenith Decorative Transparencies (self-adhesive); Pictorial Posters and Window Bills; "In Memoriam" Cards (single folding and framing); Bordered Posters; Bordered Cards; Ruled Blanks for Invoices Billheads, etc.; Patriotic Posters, Cards and Circulars.

TAYLOR BROS., LEEDS.

THE TRADE COLOR PRINTERS.

Telegrams: "Almanac, Leeds."

Telephone 461.

PRACTICAL NOTES

The Importance of Careful Oiling.

MR. WILLIAM DUNSTAN, machine overseer in the Government Printing Office, Sydney, N.S.W., in a paper read before the New South Wales Printers' Overseers' Association, said: I once had a machinist under my charge who, on one occasion, started to work a job first thing in the morning without oiling his machine. He evidently thought I did not notice his neglect in this matter. When I accused him of it he said, "Why, I oiled her yesterday morning; in fact, she is swimming in oil. Look!" He rubbed his hand under one of the arches in the frame and brought it out covered with dirt and oil. I at once tried to impress upon him that that was not the place for oil, and that it was very discreditable to him, as a machinist, to allow it to accumulate there. I told him the frame of any printing machine requires no oil—only the parts that are always on the move. Whenever possible, I make it my business to see that my hands oil their machines every morning before running up colour—if they neglect to do so I am not backward in giving them a reminder, gentle or otherwise. I do not believe in the practice of allowing feed boys to oil up valuable machinery—it is only in rare instances that I have found one or two that could be trusted in this respect. I am very particular on these points. The life of a machine depends very largely on the class of men who have charge of it; and I maintain that the man in charge should do the oiling himself, and not trust boys, the majority of whom have no interest in life except to dodge the "boss" and smoke cigarettes in any out-of-the-way corner.

I cannot impress too strongly on the young machinist the importance of being very careful about oiling the machine under his charge, regularly. Oil main bearings twice a day if the machine has to run all day, and even if the machine should happen to be an old one, she will be grateful to you and respond to your care. Also remember that when a machine stands all night the oil drains away from the bearings, and that is why it is important the oil holes should be replenished before starting in the morning. Oiling takes but a few minutes, but they are minutes well spent—

AN ENTIRELY NEW PAPER.

SUITABLE FOR PAMPHLETS,
FOLDERS, COVERS, etc., AND
IN CERTAIN TINTS FOR
WRITING PAPER * * *

'Scrivia' Canvas Tinted Papers

Possess a fine Canvas Surface applicable to all
High-Class Work.

SUPPLIED IN THE FOLLOWING ART TINTS—

HELIOTROPE SALMON PALE GREEN
FRENCH GREY LEMON PINK and BLUE

IN THE FOLLOWING WEIGHTS AND SIZES—

30 lbs. Medium 46 lbs. Double Crown.

PRICE PER REAM—

Medium—

11/3

516 SHEETS TO REAM.

Samples free on application.

Double Crown—

17/3

R. T. TANNER & Co., Ltd.,

Plans—
6262 Holborn,
3 Lines.

**DORSET ST., SALISBURY
SQUARE, E.C. * * ***

Telegram—
"Tanner,
London."

the life of the machine will be prolonged, and the printers' engineer will not be seen so often in the office to effect repairs. By being particular in this respect you will prevent many a big leak.

Another good practice is to occasionally—say once a week—try all the nuts and screws on your machine, to see if any have worked loose, and, in the case of a new machine, try them every day until the machine has thoroughly settled down to work, as it were. Many a breakage has taken place through the want of a little care in this respect.—*Printers' Register.*

* * *

**Something
for
Nothing.**

"A late philosopher is reported to have observed that our country contains so many million persons, mostly fools. Taking a general survey of matters," says Mr. A. C. Huckstepp, "one cannot help wondering whether the philosopher was blessed with prophetic vision and foresaw the hundreds of 'flat-catching advertisements' which would to-day make their originators rich beyond even the dreams of a Carnegie or a Rockefeller, even if there were no line beyond which these gentlemen could not venture with safety. The very existence of such traders proves conclusively that there is a large section of the community which requires to be protected against itself. Most buyers are wanting, if not something for nothing, certainly half-a-crown's worth for two shillings, and, strangest part of it all, believe that they can get it. This has brought about a state of things in which the morality of trade has been forced down to a low level. Price being the only consideration, quality has in too many cases had to be sacrificed and retailers themselves have too often gone with the 'stream, and in the vain belief that a low price is the only way to profitable business, cut and cut until they have found themselves beaten even at this game by one whose staying powers in the shape of a bank balance happens to be greater. Believe me, the public, generally speaking, are open to listen to the 'quality argument,' they can be made to believe that a low price does not always stand for cheapness, but the gospel requires preaching, and the retailer who will tactfully and consistently preach it will not often lose a sale. Indeed, it is better to make the sale on the low price if it will not materialise on the higher 'after' the quality talk, because the force of the argument will assuredly come home to the buyer when the article proves itself, as it nearly always does, quite the reverse of a bargain. A reaction must follow. The pendulum has swung as far as it can swing in the direction of low prices and sacrificed quality, and one hears now more frequently than was the case a few years ago the argument that only the good is cheap."

Special Clearance of Imitation Art Papers

Reams.	Weight.	Size.	Sheets.
40	45	Double Crown	516
80	50	" "	516
50	90	Quad Crown	516
22	100	" "	516
10	50	Royal	516
13	100	Double Royal	516
10	145	Double Demy	516
11	120	Imperial	516
2	60	Quad Cap	516

PRICE 2d. PER LB.

Clearance Lines of Cheap Super-Calendered

Reams.	Weight.	Size.	Sheets.
90	29	Double Crown	480
18	32	" "	480
21	34	" "	480
11	34	" "	480
29	36	" "	480
10	30	Double Demy	480
6	34	" "	480
8	38	" "	480
14	56	" "	480
40	37	Double Royal	480

PRICE 1½d. PER LB.

SAMPLE SHEETS ON APPLICATION.

R. T. TANNER & Co., Ltd.,

Dorset Street, Salisbury Square, LONDON, E.C.

WHAT OTHERS ARE DOING

MESSRS. SPOTTISWOODE, DIXON & HUNTING, Ltd., have placed on the market a very attractive Coronation design in the form of a Wall-pocket. It shows photographs of the King and Queen in two embossed frames, and the design also incorporates the crown and orb. As this novelty will no doubt be greatly in demand, printers and stationers should apply early for sample to 180, Fleet Street, E.C.

* * *

At the sale by auction of the plant and machinery of Messrs. Ellis, Ltd., art printers, of Southend-on-Sea, a considerable portion was purchased by Messrs. Francis & Sons, 55 High Street, Southend-on-Sea.

* * *

The Second Annual Report of the Printing Trades and General Insurance Company shows that the subscribed capital has been increased from £30,295 to £34,725, and the amount paid up, from £6,029 to £6,940. A contemporary suggests that the management should push employers' liability business, seeing that fire premiums are coming in slowly, but we feel confident the company is wide awake to its best interests.

* * *

Lord Faber, we understand, presided at the Seventy-first Anniversary Festival of the Newsvendors' Institution, which was to be held, after we had gone to press, at De Keyser's Royal Hotel on October 31st.

* * *

Don't overlook the fact that we have a large stock of job lines of every description. A few of these are advertised in the present issue, but the space at our disposal only allows us to mention a few lines comparatively. We should be glad if our readers will communicate with us when they are requiring a special paper of any kind. We are almost sure to have something in stock that will meet the requirements.

PRINTING EXHIBITION, 1910

AGRICULTURAL HALL, LONDON, N.

... THE ...

GOLD MEDAL

For THREE-COLOUR PRINTING

WAS AWARDED FOR WORK EXECUTED WITH

Normal Inks

MANUFACTURED AND SUPPLIED BY

MALCOLM WADE & CO.

PRINTING INK MAKERS,

4 & 5 STONECUTTER STREET,

ESTABLISHED 1889. LONDON, E.C. Telephone: 1366 Holborn.

Prices and Samples on Application.

Use Wade's Crimson Gold Bronze Blues

AND SAVE MONEY.

UNEQUALLED FOR LUSTRE AND ECONOMY IN WORKING.

Necessities for every up-to-date Machine-Room:-

WADE'S Special Glaze.

For giving Solidity, Drying Power and a High Finish to all Printing Inks.

WADE'S Gloss Varnish.

For over-printing Half-tones or Colour Work, producing a finish equal to Varnishing.

WADE'S Litho Medium.

For Freeing Litho Inks, and for Preserving Roller Skins. Prevents Ink Caking and feeds the Work on Stone.

Write for Samples and Prices. Immediate attention given.

Bronzing, according to a report of the Home Office, is carried on in about one thousand factories and employs about three thousand hands. It is satisfactory to learn from the report that as regards toxic effects due to the character of the dust, the ailments arising therefrom have been found to be temporary, and seldom lead to definite attacks of illness. At the same time, satisfactory dust extractors are strongly recommended in rooms used exclusively for bronzing.

Every branch of the Scottish District Council of the Bookbinders' and Machine Rulers' Consolidated Union has presented a memorial to the Masters' Federation, asking for the minimum wage to be increased from 32/- to 34/-, and for 10 per cent. to be added to piece rates.

According to the *Printer's Register*, a circular has been issued from the Home Office by the Departmental Committee on Accidents in Factories and Workshops, wherein suggestions are made that the law relating to the guarding of dangerous machinery should be amended as follows: (1) Parts of machines which are dangerous and require guarding, should as far as possible be specified, either by statute or statutory orders made by the Secretary of State; (2) It should be made compulsory on all machine makers to guard the parts so specified, and to sell a machine not fitted with the required guards should be made an offence. Objections have been raised to placing the guarding of machinery upon makers, irrespective of the views of users and of the market for which the machines may be intended. In view, moreover, of the conflict of opinion among factory inspectors as to the guards required, it is suggested that some competent authority should be appointed by the Home Office to decide on the nature of the guards required.

PRINTERS

who wish to print their own Orders for PRIVATE GREETING CARDS, and who do not wish to be burdened with a large stock of blanks, should apply at once for our

BOOK OF BLANK XMAS CARDS

We supply any quantity from 12 upward, with Envs., by return post. The Book contains 52 choice patterns at prices from 9d. to 2/8 doz. Cards will be in stock till end of season.

W. W. RUSSELL & Co., CHRISTMAS CARD PUBLISHERS.

EAST DULWICH ROAD, LONDON, S.E.

CLEARANCE LINES OF MILL FINISH PRINTING PAPERS.

Ream.	No.	Weight.	Size.	Sheets
50	410	20	Demy	516
90	158	20	"	480
70	144	21	"	480
12	120	28	Double Demy	516
14	151	32	" "	480
6	262	38	" "	516
80	157	40	" "	480
50	268	42	" "	480
30	181	46	" "	516
22	201	19	Double Crown	480
50	164	30	" "	480
20	298	40	" "	480
12	521	42	Double Royal	516

PRICE 1 $\frac{3}{4}$ d. PER LB.

CLEARANCE LINES OF WRITING PAPERS.

Ream.	No.	Weight.	Size.
15	1587	17	Cream Laid P. Post
18	1889	17	" " " "
23	331	20	Ant. Laid " "
90	54	24	Cream Laid " "
19	500	27	" " " "
12	1816	24	" " Double Cap
25	125	28	" " " "
50	100	25	Vell. Laid Large Post
60	114	30	Cream Wove " "
7	1525	48	Cream Laid " "
40	90	32	Ant. Laid Medium
14	14	78	" " 24x40

PRICE 2d. PER LB.

SAMPLE SHEETS ON APPLICATION.

R. T. TANNER & CO., LTD.,
Dorset Street, Salisbury Square,
London, E.C.

It is problematical, to say the least, says the *Sales and Wants Advertiser*, if a thousand persons of the countless millions who to-day will be using blotting paper, have ever speculated how it came into use. A French contemporary, however, has been enlightening its readers on the subject. The discovery was the result of an accident. Some time in the last century an operative in mills in Berkshire omitted to put the size into his pulp. When the paper was rolled it was deemed useless, and the unfortunate workman received his congé. Some days afterwards, when they were about to throw the paper away, a quick-witted woman discovered its power of absorption, and tried it with some written matter. The old sand-box which up to that time had been used for drying ink was discarded, and the workman reinstated and rewarded for his negligence. We may add that in comparatively recent years, millers in out-away places sprinkled flour over their accounts to dry the ink, but we suppose at this period the flour dredge has gone the way of the sand-box. It is affirmed that the poster found its origin in France, dating back to 1836, when a design by Lalance was used to advertise a book of the period. The colour poster began about 1860, and attained the dignity of a high art with Jules Chéret, who has been termed the father of the picture placard.

* * *

The last report of the Burnley Paper Works Co., Ltd., shows a nett profit of £5,877. The amount brought forward was £10,968, enabling the directors to declare a dividend at the rate of 10 per cent. for the year and to pay a bonus of 10/- per share. £7,897 was carried forward. The half-yearly report of the Edinburgh Co-operative Printing Co., Ltd. shows that the divisible profit amounts to £454 15s. 11d. The directors recommend the payment of a dividend at the rate of 7 per cent. per annum. The usual percentage of profits transferred to the employees' Provident Fund amounts to £47 4s. 5d. The International Linotype Co., Ltd., has declared an interim dividend of 2 $\frac{1}{2}$ per cent. as against 2 per cent. for the corresponding period of last year.

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A syllabus of lectures and classes for journalists has been issued by the Manchester University. The ordinary course includes English History, Irish History, Political Economy, Industry and Commerce, Political Science, Composition and English Literature. There is also a special course of six lectures on "Makers of Great Britain" and four lectures on "Germany in the Nineteenth Century."

Miscellaneous Advertisements

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month, to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., Ltd., when they will be forwarded to Advertisers.

WAREHOUSE OVERSEER seeks appointment. Thoroughly up-to-date in all classes of work. Good organiser and keen buyer of paper, etc., 25 years' experience, age 35 years. Good refs.—"W.W." c/o R. T. TANNER & Co., LTD.

AN OLD-ESTABLISHED London Printing Business for sale. Annual turnover £2,500. Apply by letter to "W.M." c/o R. T. TANNER & Co., LTD.

RULER WANTED for printing. Preference given to one who has used the Hepworth Rolling Machine.—Apply "Ruler," c/o R. T. TANNER & Co., LTD.

TO LETTERPRESS PRINTERS.—An old-established City printing house, having a small factory adjoining their premises to let, is in a position to place a full amount of trade letterpress work with a suitable tenant.—Apply, by letter only, to "A.B." c/o R. T. TANNER & Co., LTD.

ADVERTISER, aged 53, requires permanent situation as manager's assistant, with control of paper and warehouse departments. 18 years' practical experience. Keen buyer, estimator, and modern methods of costing and office routine. Country not objected to. Moderate salary for permanency.—Address, "R.E.G.," c/o R. T. TANNER & Co., LTD.

PLATEN HAND seeks situation. Half-tone, colour and commercial.—Apply "H.C.," 1 Church Villas, Union Grove, Clapham, S.W.

MANUFACTURING STATIONER. Young man, 22, desires charge. 5 years' experience as counter hand, order clerk, stock keeper; also good experience in showcards and cutenders. First-class refs.—Reply, "G.A.," c/o R. T. TANNER & Co., LTD.

COMPOSITOR.—Improver, with 5 years' experience, requires situation. Good at make-up, stone-work up-to-date display, and quick and clean at solid. Ex. ref.—"F.D.," Surrey House, Surrey Lane, Battersea, London, S.W.

GAS ENGINE, Tank, etc., complete; Crossley slide, 4 h.p. Can be seen running. London. Bargain.—"Ten," c/o R. T. TANNER & Co., LTD.

PRINTERS' CLERK.—Well-trained in the routine of a printer's office. Capable of managing correspondence and assisting with estimates. Competent book-keeper, with thorough knowledge of printers' accounts.—Address C.R., 71 Belmont Road, Woodside, S. Norwood, S.E.

GENUINE LITTLE PRINTING BUSINESS to be disposed of at valuation to avoid extreme measures. Good opening for smart man to develop same. In hands of executors who wish to realize. Every assistance given by present manager. Cash—"H.J.B.," 94 Victoria Road, Kilburn, N.W.

ADVERTISER desires situation as warehouseman, suburban. Good commercial experience.—"X.," c/o R. T. TANNER & Co., LTD.

PARTNERSHIP.—An opportunity occurs for a practical printer with small capital to enter an old-established business in Central London to assist advertiser to develop same. "Practical," c/o R. T. TANNER & Co., LTD.

OVERSEER with old-established City firm desires situation abroad. Thoroughly experienced in newspaper and commercial printing. Highest references.—"B.J.G.," c/o R. T. TANNER & Co., LTD.

A JUNIOR CLERK seeks situation in a publisher's, able to pack and forward and keep books. Quick at figures. Age 18.—"W.G.E.," c/o R. T. TANNER & Co., LTD.

WANTED, Minder (Non-Society). Must be first-class man, for three-colour and tone work, and bear excellent references. Good salary for suitable man.—"C.P.," c/o R. T. TANNER & Co., LTD.

CITY PRINTING HOUSE have factory to let. Can place trade letterpress orders with a suitable tenant.—Apply by letter to "A.B.," c/o MALCOLM WADE & Co., 4 and 5 Stonehammer Street, London, E.C.

PRACTICAL PRINTER, well up in commercial and jobbing, seeks situation. Competent to take charge of small office. Can estimate. Good references.—"B.E.C.," c/o R. T. TANNER & Co., LTD.

GOOD ALL-ROUND COMPOSITOR (35). N.S. desires sit. Used to routine of small jobbing office; platens, Wharfed, etc.; see work through; steady and reliable; excellent references.—"R.," c/o R. T. TANNER & Co., LTD.

PRINTERS' MANAGER (Letterpress and Litho) seeks engagement. Practical in all departments, estimating, buying; energetic, capable, reliable and sober habits; 9 years last engagement in City House; references if required.—"T.A.G.," c/o R. T. TANNER & Co., LTD.

FASHION ELECTROS—Ladies' and Gents' (half-tone) in use up to Spring, for sale. Printer giving up this branch—"London," c/o R. T. TANNER & Co., LTD.

'SALISBURY' COVER PAPERS

For Artistic Results.

Supplied in the following Colours:

SLATE,
INGRAIN GREEN,
LIGHT GREY,
OLIVE,
SMOKE,
FAWN, CALEDONIAN GREY,
MAROON, AZURE GREY,
GREEN, ROYAL BLUE,
WHITE, DARK GREEN,
DRAB, CHOCOLATE,
ORANGE, RUSSET,
VERDANT GREEN, CAMEL BROWN,
SCARLET,
PURPLE,
IVY GREEN,
INGRAIN BROWN,
PINE GREEN,
BLUE INDIGO,
PEA GREEN,
PEARL GREY.

Stocked in: Medium, 40 lbs. and 55 lbs.; Royal, 50 lbs. and 70 lbs.; Double Crown, 60 lbs. and 80 lbs. (480 sheets).

Price **3³/₄** d. per lb.

R. T. TANNER & Co., Ltd.,

Dorset Street, Salisbury Square,

LONDON, E.C.